

Quintes Global Embarks on a Successful US Roadshow Highlighting Innovation and Collaboration in Enterprise Functions

Washington DC, Jan-22 to Feb-03, 2024: Quintes Global has been making waves during its ongoing USA Roadshow, showcasing innovative approaches to Enterprise Functions' transformation and fostering collaborative partnerships across industries.

Rakesh Sinha, Founder & CEO, Quintes Global and **Sachin Jadhav**, VP – Solutioning & Transformation were in the US meeting multiple leaders across the continent from 22nd Jan to Feb 3rd, 2024. From record setting snowfall & cold weather (-15 degrees) to very warm, highly engaging and motivating discussions/ meetings in Hunt Valley, Baltimore and Washington DC, the interactions with CXOs in healthcare & pharmaceuticals, CPG, Newage Tech Companies, renowned Professors and leaders from Financial Services, have all been insightful and full of new opportunities for Quintes Global.



The team was excited to explore the endless possibilities of curating a bespoke tech-integrated transformational program for your Enterprise Functions delivering tangible business impact. During their visit to the International Finance Corporation (IFC) office, the team experienced exceptional hospitality from **Zinga Venner**, Director and Controller at IFC. Venner ensured a seamless entry process, allowing the Quintes Global delegation to engage in insightful discussions without delay. Topics ranged from advancements in AI and GenAI solutions to the establishment of a robust Talent Factory and Knowledge Forums for sharing best practices.

Further solidifying their US presence, Rakesh met with **Dr Mukesh Aghi**, President & CEO of the US-India Strategic Partnership Forum (USISPF). Discussions centered on reshaping the Global Business Services (GBS), Global Capability Centres (GCC), and Offshoring industries through tech-integrated enterprise services. Dr Aghi presented a commemorative coffee table book celebrating 75 years of strategic partnership between the USA and India, underscoring the depth of collaboration in diplomacy, politics, trade, and investments.



Reflecting on their journey thus far, Rakesh expressed excitement about the warm reception and potential for transformative innovations in Enterprise Functions. Their "Transformation in a Box" concept aims to identify business opportunities, implement tailored solutions, and achieve tangible value impacts across organizations.

The team also had the privilege to meet with two exceptional leaders at King of Prussia (KOP), Pennsylvania, and share with them about the unique & differentiated offerings and growth plans at Quintes Global.

First was a breakfast meeting with **Sushma Rajagopalan**, a Venture Capitalist and formerly a distinguished Global Leader & CEO in the IT Industry. Sushma shared her invaluable experiential perspectives and wisdom.



The team then met with **Ravi Chaturbhuj**, a global management consulting & business advisory leader.



Both the leaders shared their alma maters of TISS and Carnegie Mellon, coupled with their backgrounds in IT and Global Leadership, along with residing just a few miles apart in the Philly Suburbs.

All in all, the roadshow meetings were enriching encounters, leaving the Quintes Global team to become NewageTier1 company.

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